

30 June 1976

MEMORANDUM FOR: Mr. Knoche

SUBJECT : Call from Bob Dean

1. I intercepted a call for you from Dean this afternoon. He identified himself as the head of Empirical Research, Inc. He stated that he was calling on the recommendation of Mr. John Ahearn, Assistant SecDef for Manpower and Resources, for whom he had done work as an independent contractor. He had recently given Mr. Ahearn a one-hour presentation on the manpower management system of the Department of Defense and the three Services, and Ahearn had concluded that you and certain other (unidentified) important people in Washington should see it, apparently with the thought that you might want to avail yourself of similar services.

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2. I consulted [] who commented that military manpower management problems are so different from ours that the presentation would be a waste of time. My instinct, therefore, is to call Mr. Dean and give him a polite "no thank you." Do you agree, or would you wish to talk to Mr. Ahearn first?

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*Check Ahearn's
staff and see
if the story squares
and if, in Ahearn's
view, it really is
worth it.*

MORI/CDF

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